



БЕЛАРУСКІ ІНАВАЦЫЙНЫ ФОНД
БЕЛОРУССКИЙ ИННОВАЦИОННЫЙ ФОНД
BELARUSIAN INNOVATIVE FOUNDATION



ener2i Brokerage Event in Belarus

October 14, 2014

Participants Catalogue



This project has received funding from the European Union's Seventh Framework Programme for research, technological development and demonstration under grant agreement no 609532.

Supported by IncoNet EaP



ener2i Brokerage Event in Belarus

AGENDA

Date: October 14, 2014

Venue: Energy Expo – 2014, Roofed Soccer Arena, Conference Room 2
20/2 Pobediteley ave., Minsk Belarus

- 09:30 – 10:00** Registration and handing of individual schedules for face-to-face meetings
- 10:00 – 10:20** Welcome and presentation of ener2i activities
Piotr Baltrukovich, State Committee on Science and Technology of Belarus
Manfred Spiesberger, Centre for Social Innovation, Austria
Olga Meerovskaya, Belarusian Institute of System Analysis and Information Support of Scientific and Technical Sphere
- 10:20 – 11:20** ener2i Belarus Innovation Voucher Award Ceremony
Results of the Innovation Voucher Competition 2014
Alla Minko, Belarusian Innovative Foundation
Presentations of the projects – winners of the competition (10 min/project)
- 11:20 – 11:45** Horizon 2020, EU Programme for Research and Innovation: opportunities for Belarus-EU cooperation in energy efficiency and renewable energy
Olga Meerovskaya, BellISA
- At the morning session, simultaneous translation is foreseen.**
- 11:45 – 12:30** Coffee break
- 12:30 – 14:00** Bilateral face-to-face meetings
Brokering contacts and developing of joint innovative projects, among research and business representatives from Belarus and EU countries
- During the bi-lateral meetings, assistance with the translation will be provided, if needed.**



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Контактно-кооперационная биржа ener2i в Беларуси

Программа

Дата: 14 октября 2014 г.

Адрес: Energy Expo – 2014, Футбольный манеж, г. Минск, пр. Победителей,
20/2, конференц-зал №2

09:30 – 10:00	Регистрация и вручение индивидуальных графиков для двусторонних встреч
10:00 – 10:20	Приветствие и презентация проекта ener2i¹ <i>Петр Балтрукович, Государственный комитет по науке и технологиям Республики Беларусь (уточняется)</i> <i>Манфред Шпицбергер, Центр социальных инноваций, Австрия</i> <i>Ольга Мееровская, Белорусский институт системного анализа и информационного обеспечения научно-технической сферы</i>
10:20 – 11:20	Церемония награждения победителей конкурса инновационных ваучеров ener2i в Республике Беларусь <i>Алла Минько, Белорусский инновационный фонд</i> Презентации проектов – победителей конкурса (10 мин/проект)
11:20 – 11:45	Горизонт 2020, Рамочная программа Европейского союза по науке и инновациям: возможности сотрудничества между Беларусью и ЕС в энергоэффективности и возобновляемой энергетике <i>Ольга Мееровская, БелИСА</i>
11:45 – 12:30	Кофе-пауза
12:30 – 14:00	Двухсторонние встречи в формате face-to-face² Контакты и обсуждение совместных проектов между представителями науки и бизнеса из Беларуси и стран ЕС



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¹ Первая часть мероприятия идет с синхронным переводом (русский/английский).

² Для проведения двусторонних встреч, при необходимости, будет оказана помощь с переводом.



ARMENIA

Karapet Avjyan

Organisation: Institute of Radiophysics and Electronics of the National Academy of Science of the Republic of Armenia

Position: Senior Researcher

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity: Low-dimensional physics; solar energy conversion; pulsed-laser deposition technology.

Area of interest: I have an idea about the possibility of using of the pulsed laser deposition technique as a basic technology for the main types of semiconductor thin-film photovoltaic converters. I am looking for partners for the implementation of this idea jointly

(ref. eseia Media, eseia Open Access Journal on Energy Sustainability and Society).

eseia is also a European premier European Education and Training Programme (ETP) provider, dedicated to the implementation of innovation in education. The eseia ETP covers the whole sustainable energy innovation cycle, using teaching methods that link post-graduate students with practitioners, business and researchers throughout a variety of course formats (ref. eseia International Summer Schools, On-site Student Camps combining business and technical know-how, as well as Inter-regional training workshops for decision-makers).

Area of interest: eseia will organize the next ener2i EU Brokerage Event in Brussels on December 2, 2014. We are looking for contacts in Belarus and networking opportunity for carrying specific projects further at the next EU brokerage event



AUSTRIA

Catherine Bilger

Organisation: eseia

Position: Assistant to the eseia Director

Type of Organisation: Research

Size of Organisation: 1-10

Expertise and filed of activity: eseia brings to large international projects unique and valuable experience in renewable energy innovation and international cooperation and management, market studies and surveys, financial planning and knowledge of government support mechanisms, and external dissemination and communication (ref. eseia Brussels Hub). With a growing spread of members across Europe, eseia can spearhead innovation efforts and market studies and disseminate project results internationally for maximum impact

Manfred Spiesberger

Organisation: Centre for Social Innovation (ZSI)

Position: Project Manager & Researcher

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity:

- Scientific and applied expertise in innovation studies, innovation support, social innovation, analysis of international S&T and innovation, cooperation, foresight studies, surveys, evaluation and impact assessment, etc.
- Coordinator of the ener2i project, on energy efficiency, renewable energy sources and the links between research and innovation
- Expertise in EU project preparation and management

Area of interest:

- Establish contacts with Belarusian researchers and businesses;
- Exploring new project ideas in the thematic fields of this brokerage event

Michael Narodslawsky

Organisation: Graz University of Technology

Position: Associate Professor

Type of Organisation: University

Size of Organisation: 251+

Expertise and filed of activity: Bio-energy systems, smart cities, energy planning for smart cities

Area of interest: Get in touch with possible project partners for smart city projects as well as regional energy systems



BELARUS

Dmitry Alisievlch

Organisation: LLC Solar System

Position: Specialist Design

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: The guide of projects to construction of "turnkey" solar power stations the 3 MWt power plant is constructed

Area of interest:

- We want to offer idea of a project and we are looking for partners for its realization;
- We would like to cooperate with the logistic centers (it is desirable still under construction), banks, shopping centers (such as Evroopt, Prostor ,etc.)

Natallia Andreyenka

Organisation: IPO Ecopartnership

Position: Coordinator of energy and climate projects

Type of Organisation: NGO

Size of Organisation: 11-50

Expertise and filed of activity:

- Consultations and advanced training of specialists to improve energy efficiency of industrial enterprises of the Republic of Belarus;

- Information network for energy efficiency in Belarus;
- Multi-stakeholder cooperation for development of energy efficiency in Belarus;
- Promotion of energy certification of buildings;
- Partnerships for better energy use;
- Implementation of the activities for the development and dissemination of information concerning energy efficiency directed at raising awareness of citizens and organizations on energy efficiency and energy saving in small and medium Belarusian towns;
- Awareness raising campaign on energy efficiency for construction related stakeholders in Russia, Belarus and Ukraine;
- School Project on Application of Resources and Energy (SPARE) in Belarus

Area of interest: Our company is looking for new project ideas and new partners (NGOs, SMEs, science-research institutes from EU). We are eager to participate in other international projects running on the topic of energy and climate

Ryhor Barazna

Organisation: Unitary Enterprise "AES-Komplekt"

Position: Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: Our company is a trading enterprise with more than 10 years' experience. The company supplies electric substations with equipment (vacuum circuit breakers, solar panels, wind turbines)

Area of interest: Exchanging of experience

Victor Borisenko

Organisation: Belarusian State University of Informatics and Radio-electronics

Position: Head of the Department of Micro- and Nano-electronics

Type of Organisation: University

Size of Organisation: 251+

Expertise and filed of activity: Student teaching. Researches in the field of electronic, optical, photocatalytic characteristics of nanostructured semiconductors oxides

Area of interest: We are looking for partners to jointly participate in a European project on the nanostructures photocatalytic materials

Michael Borozdin

Organisation: Investment Consulting Company "Michael Borozdin Agency"

Position: Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: Investment consulting, investor relations, business planning, strategy development, project expertise, investment project screening and promotion

Area of interest:

- to contact with new partners and clients;
- to offer our projects;
- to participate in research projects which we can realize with partners

Egor Cherviakovsky

Organisation: LLC Viadelix

Position: Director

Type of Organisation: Business

Size of Organisation: 1-10

Expertise and filed of activity: Creation and manufacturing of cosmetic goods and food additives derived from natural sources, design and development of new production processes, knowledge-based services for clients

Area of interest: We are looking for trade partners and investors for our current business projects

Alexander Chubrick

Organisation: JSC AGAT – Control Systems

Position: Head of the Department No. 122

Type of Organisation: Business

Size of Organisation: 251+

Expertise and filed of activity: Energy sector. Design, installation, commissioning. "Turn-key" objects with process control systems

Area of interest: We are looking for a project to participate

Tatyana Dashkevich

Organisation: S&T Park LLC "Apsel"

Position: Deputy of Director

Type of Organisation: Research

Size of Organisation: 11-50

Expertise and filed of activity: We have experience in participation in international projects, preparation of patent applications, business planning, etc.

Area of interest: We have some project under development and looking for partners, investors, etc.

Alena Dichenkova

Organisation: LLC Solar System

Position: Marketing

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: The guide of projects to construction of "turnkey" solar power stations the 3 MWt power plant is constructed

Area of interest:

- We want to offer idea of a project and we are looking for partners for its realization;
- We would like to cooperate with the logistic centers (it is desirable still under construction), banks, shopping centers (such as Evroopt, Prostor ,etc)

Dmitry Dimitryev

Organisation: Smart Solutions Ltd.

Position: Engineer

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity:

Development, prototyping, market introduction of systems of autonomous and reserve electric power supply on the basis of RES, liquid and gas fuel

Area of interest: We are looking for partners (business-angels, venture funds, seed investment) for implementing new projects. Project idea is the production of a new type of mobile mini-electric power station on the basis of liquid fuel. A key feature of the project is innovation, reliability and novelty of this type of power station. Due to innovative technological solutions, our power stations have a unique set of characteristics and have no analogues in the market of mobile power supply

Tatiana Drab

Organisation: LLC Solar System

Position: Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: The guide of projects to construction of "turnkey" solar power stations the 3 MWt power plant is constructed

Area of interest:

- We want to offer idea of a project and we are looking for partners for its realization;
- We would like to cooperate with the logistic centers (it is desirable still under construction), banks, shopping centers (such as Evroopt, Prostor ,etc.)

Andrew Herman

Organisation: LLC Solar System

Position: Deputy Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: The guide of projects to construction of "turnkey" solar power stations the 3 MWt power plant is constructed

Area of interest:

- We want to offer idea of a project and we are looking for partners for its realization;
- We would like to cooperate with the logistic centers (it is desirable still under construction), banks, shopping centers (such as Evroopt, Prostor ,etc.)

Elena Kazhdan

Organisation: Scientific and Practical Centre of the NAS of Belarus for Bioresources

Position: Reaeacher

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity: I have more than 15 years' experience in the field of remote sensing of natural systems (creation of geographical databases, GIS mapping, aerial photography, etc.)

Area of interest: I would like to assess my opportunities to participate in projects

Nikolay Kapustin

Organisation: RUE Scientific-practical Center of the National Academy of Sciences of Belarus for Agricultural Mechanization

Position: Head of the Laboratory of Using Fuel and Energy Resources

Type of Organisation: Research

Size of Organisation: 251+

Expertise and filed of activity: Biogas technologies and equipment for their implementation

Area of interest: N/A

Konstantin Kolomiets

Organisation: Entrepreneur

Position: Head of a group for registering a centre for cluster development "smart town"

Type of Organisation: Business support

Size of Organisation: 1-10

Expertise and filed of activity: While I was working in the Economy Research Institute of the Ministry of Economy (2008), I was a manager of the R&D project on the improvement of mechanisms of financing for energy saving projects in the housing and utility services area. According to the recommendations set out in the project, the Government of Belarus adopted the first state programme of construction of energy-efficient housing. In 2009–2010, I organized two international conferences on the construction of energy-efficient house-buildings in cooperation with the Active House Alliance and other EU companies

Area of interest: We are looking for partners (research and business organizations): 1) to implement the pilot project “Construction of low-rise house with the zero power consumption according to EU standards”; 2) to find partner organizations for realizing the project “Smart City” in a satellite town of Minsk

Valery Kuzmenok

Organisation: Institute of Economics of the National Academy of Sciences of Belarus

Position: Head of Sector

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity:

- Economic researches;
- Economic analysis of the biomass use;
- Organisational and economic factors of the expansion of rape production;
- Researches of the services sector

Area of interest: We propose an idea of the project on the innovative scheme of electricity generation. Also we are looking for partners for participating in the project on the economics of biomass utilization

Sergei Levchenko

Organisation: Luikov Heat and Mass Transfer Institute of NAS of Belarus

Position: Head of Laboratory

Type of Organisation: Research

Size of Organisation: 251+

Expertise and filed of activity: 7th Framework Programme for Research and Technological Development

Area of interest: Project idea and partners

Kirill Levkov

Organisation: S&T Park of the BNTU "Polytechnic"

Position: Head of the Department of Energy Efficient Technologies

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity: Manager of a project on the energy efficient technologies. Field of my activities includes design of energy efficient equipment for the utilization of secondary energy resources

Area of interest: I am looking for project partners who are active and ready to work fruitfully and hard

Leonid Mastugin

Organisation: S&T Park LLC “Apsel”

Position: Director

Type of Organisation: Research

Size of Organisation: 11-50

Expertise and filed of activity: LLC “Apsel” provides premises and innovation services for residents of the business incubator. We consult on the issues of the registration, creation and management of business. Our company has an experience of participation in international projects

Area of interest: We have some project under development and looking for partners, investors, etc.

Dmitry Mickevich

Organisation: Solar Time Ltd

Position: Director

Type of Organisation: Business

Size of Organisation: 1-10

Expertise and filed of activity:

- Supply, installation, and putting into operation solar power stations in Belarus;
- Consulting on energy saving;
- Calculation of insolation and generation of solar power station

Area of interest: Looking for participation in projects on energy saving with the use of solar energy. Interested in reliable suppliers of equipment from Europe

Vasily Molochkov

Organisation: CJSC Technology Park Mogilev

Position: General Manager

Type of Organisation: Business incubator

Size of Organisation: 1-10

Expertise and filed of activity:

- provision of quality and accessible infrastructure;
- rendering a wide range of consulting and information services, including those of investment planning, business planning, technological marketing, accounting and taxing;
- organization of educational activities to raise competence in essential business fields;
- assistance in getting funds;
- carrying out activities encouraging business start-up;
- assistance in forming strategic alliances;
- development of horizontal links and links with new knowledge centers;
- support in internationalization of innovative SMEs

Area of interest: We have a project idea and are looking for partners

Kirill Nevgen

Organisation: JSC AGAT – Control Systems

Position: Head of the Department 12

Type of Organisation: Business

Size of Organisation: 251+

Expertise and filed of activity: Energy sector. Design, installation, commissioning. “Turn-key” objects with process control systems

Area of interest: We are looking for a project to participate

Zinaida Nichiporovich

Organisation: State Scientific and Production Association "Scientific and Practical Center of the NAS of Belarus for Bioresources"

Position: Senior Researcher

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity: Space monitoring for assessing natural resources and potential of wetland ecosystems and degraded lands. Information and software support of current and long-term control of conditions, dynamics and modeling based on the space GIS-technologies to protect natural biodiversity and reduce the negative impact on the climate. We have 25 years' experience in implementation of State S&T Programmes such as “Nature” (2006-2010), “Ecological Safety” (2006-2010), “Space researches” (2010-2012), “Informatics and Space” (2013-2015), “Space-NT” (2008-2011), “Monitoring-SG” (2013-2017), etc.

Area of interest: We are looking for partners and a project to participate. We would like to clarify the principles of interaction for obtaining a project and to assess our chances

Galina Novik

Organisation: Institute of Microbiology of the NAS of Belarus

Position: Head of the Belarus Collection of Microorganisms

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity:

- scCO₂ isolation technology;
- Bioenergy;
- Food, medicine, biotechnologies

Area of interest: I have a project idea. I am looking for a project to participate in

Leonid Padalko

Organisation: Institute of Economics of the NAS of Belarus

Position: Senior Researcher

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity: Economics of the fuel and energy complex

Area of interest: I have a project idea and am looking for partners to realize it

Kirill Philippenko

Organisation: R&D Gran-System-S

Position: Chief marketing officer

Type of Organisation: Business

Size of Organisation: 51-250

Expertise and filed of activity: Development and production enterprise for water, heat and electricity meters for more than 20 years in the markets of Belarus and CIS countries

Area of interest: We are interested in partners or to be involved into some project in smart grid or smart meters development and supply

Pavel Poplavsky

Organisation: Foreign unitary merchant enterprise "Electroproekt"

Position: Leading Specialist

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: Our company provides effective electricity and energy-saving solutions (cogeneration, trigeneration, biogas plants, etc.) that are the best in terms of price/quality. We provide full range of services in this area (e.g. design, registration, turn-key construction of power installations, training of personal, etc.). We have four years' experience in the area of energy and energy efficient technologies

Area of interest:

- We are looking for new partners for realizing projects on introducing self-sustaining electricity and heat systems and reliable systems of energy reservation;
- We are interested in the areas of complex cogeneration (trigeneration) solutions and construction of biogas plants;
- We are looking for partners in the areas of energy, small energy, design, industry enterprises, housing and utility services, agriculture, telecommunications

Mikhail Samoilov

Organisation: Belarus State Economic University

Position: Director of the Institute of Master Training

Type of Organisation: University

Size of Organisation: 251+

Expertise and filed of activity: I teach the subject "Introduction to Energy Efficiency"

Area of interest: I have a project idea and am looking for partners to implement it

Sergey Shamadrinov

Organisation: Smart Solutions Ltd.

Position: Financial Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: Autonomous, reserve systems of electric power supply on the basis of RES, PV on-grid and off-grid stations (solar electric stations, electrovoltaics). Development, "turn-key" construction of electrical network stations with the power from 7 kWp to 10 MWp. Development, implementation and management of an invest project for foreign investors

Area of interest: Our company offers services in the design, implementation and management of investment projects "PV station on-grid" (selling electricity to the

grid) for foreign investors in Belarus. We are looking for partner investors for realizing investment projects in the field of RES

Eduard Sheleg

Organisation: LLC Aquamasterbel

Position: Director

Type of Organisation: Business

Size of Organisation: 1-10

Expertise and filed of activity: Consulting, selection, sale and installation of solar vacuum collectors, volt solar panels and wind systems

Area of interest:

- We are looking for partners producing solar collectors and batteries;
- We would like to share experience in installation of equipment

Robert Shipul

Organisation: JSC AGAT – Control Systems

Position: Head of the Department SKU-1

Type of Organisation: Business

Size of Organisation: 251+

Expertise and filed of activity: Energy sector. Design, installation, commissioning. "Turn-key" objects with process control systems

Area of interest: We are looking for a project to participate

Oleg Smorygo

Organisation: Powder Metallurgy Institute

Position: Head of Department

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity:

- Inorganic permeable materials, including monolithic catalyst supports, filters, purification systems;
- PhD, research team leader;
- Experienced in EU FPs as WP leader

Area of interest: I am looking for project preparation partners

Irina Soborova

Organisation: Unitary Enterprise Geotermatex

Position: Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity:

- Production of Heat Pumps in Belarus;
- 5 years' experience;
- Installed 14 heat pumps water-water and air-water;
- Maximum power of an installed pump 32 KW

Area of interest: Looking for partners for implementing projects with heat pumps, and for selling heat pumps in Belarus and other countries

Sergey Terekhov

Organisation: State Enterprise - Institute of Housing

Position: Head of Department

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity:

Development in the field of energy saving in construction, housing, maintaining public buildings including the use of RES; creation of regulatory framework in the field of energy saving. I am working in this field over 10 years

Area of interest: Propose idea and find partners for its implementation

Mikhail Tivanov

Organisation: Belarusian State University

Position: Head of the Energyphysics Department

Type of Organisation: University

Size of Organisation: 251+

Expertise and filed of activity: Methods of solar cells modeling and testing, micro luminescence and micro raman, transmittance and reflectance spectroscopy

Area of interest: Development of polymers and nano-carbon materials for flexible

electronic and optoelectronic devices, solar cells

Valery Yakautsau

Organisation: PUE Consulting Centre BCC

Position: Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: Our organization provides consulting services in investment activity in Belarus and is specialized in development of business plans of investment projects and marketing research. Since 2009 our company has successfully resolve issues of alternative energy (biogas complexes, cogeneration, local fuels, solar and wind energy, etc.)

Area of interest: We are ready to accompany implementation of investment projects in Republic of Belarus and to represent interests of foreign partners. We are ready to find optimal investment project for foreign partners in Belarus

Yuri Zhingel

Organisation: Private enterprise Ulyanis

Position: Director

Type of Organisation: Business

Size of Organisation: 11-50

Expertise and filed of activity: Wood, production of building materials

Area of interest: We are looking for investors to construct a HPP



GEORGIA

Zviad Gviniashvili

Organisation: Georgian Technical University

Position: Assistant Professor, Manager of Scientific Theme

Type of Organisation: University

Size of Organisation: 251-

Expertise and filed of activity: I work at Transportation and Mechanical Engineering Faculty as Assistant Professor. At the same time, I am Manager of Scientific Grant which is founding from CRDF Global, GRDF (US) and CONS (National Foundation). It is about renewable energy – making bio briquette from bio mass. We have bio briquette manufacturing technological line and we are working to make it removable and much more optimal both point of view on one hand for price of the production and another is optimization of its operations. There are highly qualified people in our group. Three of us are Professors, one is Associate Professor and one is Assistant Professor. At the end of the project we are planning to make our own company

Area of interest: We have ideas about renewable energy. We are looking for both of them companion to make project proposal for Horizon 2020 because scientific from Georgia is not allowed to be a leader. At the same time our team is able to be good collaborant for EU universities



GERMANY

Julian Deymann

Organisation: EnergyAgency.NRW

Position: Consultant for Energy Grids and Storage

Type of Organisation: Public Institution (Energy Agency)

Size of Organisation: 51-250

Expertise and filed of activity:

- Generation and capacity building of pilot projects in NRW in the field of energy storage and grid technologies;
- Supporting consultancy for the the ministries responsible for climate protection, science and energy;

- Transfer of information on energy grids and storage between politics, research and science;
- Networking on state level, federal level and European level

Area of interest:

- Enlarge knowledge of the prospective development of energy demand, generation and management within Belarus and EaP countries;
- Broaden contacts to public institutions;
- Contacts to develop possible research partner projects in the field of energy grid and energy storage technologies

Vitalij Lissotschenko

Organisation: LIMO Lissotschenko Mikrooptik GmbH

Position: President / CEO

Type of Organisation: Business

Size of Organisation: 251+

Expertise and filed of activity: Even since 1992, LIMO has been able to make business partners from various industries worldwide more successful with cutting edge technology. Our innovative technologies enable several new applications. Currently, LIMO offers solutions for the following markets and applications:

- Optical solutions;
- Pumping of lasers;
- Medical technology;
- Metal processing;
- Plastics processing
- Photovoltaics (PV);
- Flat Panel Displays (FPD);
- Semiconductor Technologies

Area of interest: Looking for SME/PRO in the field of renewable energy and nanotechnology

Julian Schoenbeck

Organisation: EnergyAgency.NRW

Position: Consultant Finance and Business Models

Type of Organisation: Public Institution (Energy Agency)

Size of Organisation: 51-250

Expertise and filed of activity:

- Consulting services for municipalities and SMEs in financing RES-/ EE-Projects, (especially community power);
- Dissemination of innovative business models in RES/EE;
- Consultancy for public authorities on financial support schemes for RES/EE

Area of interest:

- Contacts to public institutions from Belarus and EaP countries;
- Contacts to develop project ideas within Horizon 2020

Oleg Sergeev

Organisation: NEXT ENERGY

Position: Head of Laboratories, Project Manager

Type of Organisation: Research

Size of Organisation: 51-250

Expertise and filed of activity: NEXT ENERGY is developing application-oriented technological solutions for the energy of tomorrow. With its Thin-Film Photovoltaics, Fuel Cells and Energy Storage research divisions, the institute possesses expertise in three key technologies that are of increasing importance during the transformation to decentralised energy provision.

In addition, the interdisciplinary research approach followed by NEXT ENERGY makes it possible to optimise building energy management systems, so as to allow the development of a complete intelligent installation from individual components such as solar cells, PV systems, domestic storage systems, electric cars and micro-CHP systems. In addition, we are engaged in the Modelling and Analysis of Energy Systems to answer questions of strategic importance for the technical configuration of future electricity supply systems.

Additionaly: nanotechnology, photonics

Area of interest: Looking for SME/PRO in the fields of renewable energy and nanotechnology

Andreas Ziolk

Organisation: ee energy engineers GmbH

Position: Managing Director

Type of Organisation: Business

Size of Organisation: 51-250

Expertise and filed of activity:

- Strategy consulting for public institutions in the field of energy related matters;
- Technology consulting for public and private clients to analyse specific technical issues;
- Project management of European funded projects in the energy sector;
- Capacity building in the context of energy efficiency and renewable energy sources

Area of interest:

- Contacts to public institutions from EaP countries;
- Energy related project ideas within Horizon 2020;
- Pilot projects for energy efficiency and/or renewable energies;
- Contacts to develop project ideas for capacity building;
- Contacts to develop project ideas for smart cities



GREECE

Michail Filippidis

Organisation: ENERFIL

Position: Owner

Type of Organisation: Business

Size of Organisation: 1-10

Expertise and filed of activity:

- PV-solar thermal systems (new technology);

- Model building "EL" (NZEB);
- I am a Mechanical Engineer

Area of interest: I am looking for partners in solar thermal systems. Also I am looking for partner companies that build NZEB



HUNGARY



Endre Börösök

Organisation: Centre for Energy Research of the Hungarian Academy of Sciences

Position: Research Fellow Assistant

Type of Organisation: Research

Size of Organisation: 251+

Expertise and filed of activity: Regional renewable energy source optimization

Area of interest: Looking for a project to participate in renewable and environmental sector

Gergely Csaba Forrai

Organisation: Bay Zoltan Nonprofit Ltd. For Applied Research

Position: Head of the Department of Mechatronics

Type of Organisation: Research

Size of Organisation: 251+

Expertise and filed of activity: The Department of Mechatronics has two professional directions: traffic systems development in Hungary, focusing on public transport. We are considered as a recognized market participant thanks to our professional knowledge in many technical fields (mechanical engineering, informatics, electrical engineering), our competences, our references and our great team. Our department provides high level engineering services

Area of interest: I am representing my nonprofit company - Hungary's biggest research institute. We are looking for

project and business partners in the field of energy

Veronika Oláhne Groma

Organisation: Centre for Energy Research of the Hungarian Academy of Sciences

Position: Research Fellow Assistant

Type of Organisation: Research

Size of Organisation: 251+

Expertise and filed of activity:

- National renewable energy strategy;
- Biomass power plant emission, air quality study

Area of interest: Looking for a project to participate in especially renewable and environmental sectors

Klaudia Tvergyak

Organisation: Bay Zoltan Nonprofit Ltd. For Applied Research

Position: Project manager

Type of Organisation: Research

Size of Organisation: 251+

Expertise and filed of activity: Project management of INCO, energy and transport projects

Area of interest: I am representing my nonprofit company - Hungary's biggest research institute. We are looking for project and business partners in the field of energy



ITALY

Irina Ponitkova

Organisation: FIAMM SpA

Position: Country Sales Manager (Russian and CIS)

Type of Organisation: Business

Size of Organisation: 251+

Expertise and filed of activity: For over 70 years FIAMM has leveraged innovation and

expertise to bring the best energy backup products and solutions to the market for every business. This is how we work to deliver first-class customer satisfaction.

FIAMM Energy Storage Solutions supplies storage systems based on both traditional lead-acid accumulators and new technology FIAMM SoNick sodium nickel chloride batteries, safe and environmentally friendly, by providing modular energy storage solutions ranging in size from small residential systems to get up to large accumulation stations to support grid services

Area of interest: We are looking for partners like Distributors of Batteries, System integrators providing solutions for Energy Industry any other owners of the projects which include energy back up, reserve energy and energy storage



LITHUANIA

Gintaras Stauskis

Organisation: Vilnius Gediminas Technical University

Position: Professor

Type of Organisation: University

Size of Organisation: 25+-

Expertise and filed of activity: Town planning and green urban design. Green building council Lithuania

Area of interest: Would like to disseminate ideas and activities of Lithuanian Green Building Council. Partnership with Belarus Green Building Council is possible

Kestutis Valancius

Organisation: Vilnius Gediminas Technical University

Position: Associate Professor

Type of Organisation: University

Size of Organisation: 251+

Expertise and filed of activity: Energy efficient buildings

Area of interest: Looking for a partners/coordinators for proposals preparation



MOLDOVA

Corina Gutu-Chetrusca

Organisation: MoSEFF

Position: Energy Audit Expert

Type of Organisation: Project

Size of Organisation: 1-10

Expertise and filed of activity: My field of activity is renewable sources and energy efficiency. As an audit expert for MoSEFF I offer an assistance to prepare the basic technical evaluation documentation for a loan application under MoSEFF, which is an Energy Performance Assessment for projects. I also offer guidance and advice regarding the collection and preparation of the required information. I provide advice on further optimization of the facilities of an applicant with regard to energy consumption and supply. In addition to performing audits and completing energy audit reports my areas of expertise is also dedicated to organizing and conducting seminars and events that promote energy efficiency and renewable energy.

Area of interest: I am looking for a project to participate in. I find projects as an opportunity for experts to share best practice and inspire ideas in order to come to a best solution to the energy challenges that modern world faces



NETHERLANDS

Yoram Krozer

Organisation: University Twente

Position: Senior Researcher

Type of Organisation: University

Size of Organisation: 251+

Expertise and filed of activity: Economy, innovation, environment, energy

Area of interest: Exchange of ideas about new projects