Your Worldwide ICT Support Network

Ideal-ist
www.ideal-ist.eu

Your Worldwide ICT Support Network

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Ideal-ist in your disposal
http://www.ideal-ist.eu/

Who we are?

Ideal-ist

Is an international partner search network with 15 year experience

Supported by more than 70 ICT national partners from all EU MS and Non-EU Countries

With more than 65,000 contacts in line with international cooperation strategy of the European Commission

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Ideal-ist Partners

Ideal-ist Representatives

Albania | Algeria | Argentina | Armenia | Austria | Azerbaijan | Belarus | Belgium | Bosnia and Herzegovina | Brazil | Bulgaria | Canada | Chile | China | Croatia | Cyprus | Czech Republic | Denmark | Egypt | Estonia | Faroe Islands | Finland | France | Georgia | Germany | Greece | Hungary | Iceland | India | Ireland | Israel | Italy | Jordan | Latvia | Lebanon | Lithuania | Luxembourg | Malta | Mexico | Moldova | Montenegro | Morocco | Netherlands | New Zealand | Norway | Philippines | Poland | Portugal | Romania | Russia | Serbia | Singapore | Slovakia | Slovenia | South Africa | Spain | Sweden | Switzerland | Taiwan | Tunisia | Turkey | Uganda | Ukraine | United Kingdom | Uruguay | Uzbekistan | Quality Manager

- Associated Countries
- Eastern European Partner Countries (EEPC)
- Mediterranean Partner Countries (MPC)
- Western Balkan Countries (WBC)
- Emerging economies,
- Developing Countries
- Industrialized Countries

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Ideal-ist Offers

- **High expertise** in proposal writing and project management
  - ➢ network of **National Contact Points** (NCPs) in the ICT theme and organisations appointed by them

- **Long-standing experience** in EU Framework Programmes

- An **unique quality labelled partner search tool**
  - ➢ to connect newcomers and experienced researchers

- An **international Quality team**
  - ➢ to support proposer e.g. to better focus proposals

- **Ideal-ist services**
  - ➢ eNewsletter, Service Map, Brokerage events with own brokerage tool (F2F)

Ideal-ist Services

Joining as partners to other proposals

Joining on-going projects via competitive calls launched by project coordinators

Finding the right partners for their project

Ideal-ist supports Small and Medium enterprises (SMEs), Academia, Non-profit organisations, larger companies and public Administration, Newcomers, Research organizations and consultancies in

Submitting project ideas in line with the Challenges & Objectives of FP7

Interpreting the ICT work programme of FP7

SEVENTH FRAMEWORK PROGRAMME

How Ideal-ist finds partner for you?

SEVENTH FRAMEWORK PROGRAMME

Step1

Proposer inserts a new Partner Search online

Step2

PS is checked by local representative

Step3

Quality Team check according to subjective & objective criteria: Quality Label

Step4

PS is published & distributed to subscribers of national mailing list (65,000 contacts)

Step5

Potential partner send EOIs (Expression of interest) to proposers (on avg. 50 per PS)

Step6

Proposer reply to PS (Standard reply form)

Step7

Proposer chooses partner(s) to build consortium 98% success rate

Step8

PS is closed & Proposer fills in feedback form

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Ideal-ist Success Story

So far in FP7 ICT Calls:

- **about 500 partner searches** published with a **Quality Label**

- these represent **8,4% of the total proposals** submitted for ICT calls

- More than **19.000 responses (EoI)** generated

  - **> 90%** of the PS find **suitable partners**

  - **~ 80%** of the cases finally **submit a proposal**

  - **between 22% and 42%** of these are evaluated **over thresholds** (depending on the call), **with an average score over 11/15**

Ideal-ist Success Story – so far in FP7

SEVENTH FRAMEWORK PROGRAMME

Partner searches initiated: 711 Partner Searches

Quality Check: **70%** of these are **quality labelled**

Partner seaches published: **491** Partner searches

Expressions of Interests: All together **19.276 EoI** (50 EoI a PS)

Quality check proofs efficiency

Accepted as partner **98% of these PS found a partner**

Success Stories = FUNDING

Retained **20 % of those** proposals retained

Over treshold **33% of the proposals** over treshold (on average **11,5 points**)

Submitted proposals **80% submitted proposal with their partner**

Ideal-ist Success Story – so far in FP7

This success results from:

- the **effectiveness of the Quality check** against predefined criteria support for the proposer e.g. to have better focused submitted proposals
  - o increase the chances of being retained for funding

- the **support for completing the consortium by the unique and fast partner search tool**
  - o beneficial for enhancing the chances for a positive evaluation

- the **support of the large international ICT network**
  - o publishes each partner search in more than 70 countries worldwide
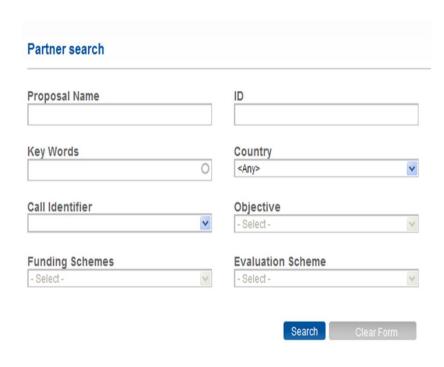
Launching Partner Search Service via Ideal-ist means

- ✓ to increase **awareness**
- ✓ to **reduce barriers** to future participation
- ✓ to **present the potential**
- ✓ to **receive guidance on how to get started in FP7**
- ✓ to find **specific expertise**
- ✓ to find partners **abroad**
- ✓ to create an **added value with a new partner**
- ✓ to find a **coordinator**
- ✓ to **expand into another challenge**
- ✓ to get **support by the Quality team** to increase the chances to submit a proposal and get funded

Partner Search

Partner search

Proposal Name

ID

Key Words

Country
<Any>

Call Identifier

Objective
- Select -

Funding Schemes
- Select -

Evaluation Scheme
- Select -

Search   Clear Form

Includes the following:

- Targeted to actual calls
- Type of information requested
  – Call identifier, research objective, instrument, evaluation scheme, closure date
  – Proposal outline– objectives, keywords
  – Partner profile sought – required skills, expertise, work to be carried out, type of partner sought, coordinator sought
  – Your FP experience (participation, coordination)
- Partner searches are **Quality checked**

PS ID	Proposal Name	Publish date	Call	Objective	Country	Quality Label	Status

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How to get started?

SEVENTH FRAMEWORK PROGRAMME

If you would like to submit a Partner Search
Register as a Proposer
http://www.ideal-ist.eu/user/register
Log in, create and submit a Partner Search

If you would like to **submit an Expression of Interest**
Reply to open Partner Searches if you match the profile sought and
have the expertise to carry out the activities foreseen
http://www.ideal-ist.eu/node/add/eoi?ps=74926

Register to your **National Newsletter (mailing list)**
You will receive regular communications on open Partner Searches
http://www.ideal-ist.eu/user/register/newsletter

Thank you for your attention!

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